

About Kates Kesler

Kates Kesler is an organization design firm. We work with leaders of successful companies to build organizations capable of executing on complex, global growth strategies.

What we bring:

- » Thought leadership
- » A tested and proven process
- » A focus on building capabilities
- » A belief in participation and engagement
- » Implementation and activation support
- » Transfer of knowledge, tools, and methods



Amy Kates, Managing Partner

Amy serves as a trusted advisor to business leaders in successful companies around the world, working with them to assess organizational issues, reshape structures and processes, and build depth of management capability. She is a skilled diagnostician and designer and helps her clients to understand organizational options and implications, and to make sound decisions.



In addition to her consulting work, Amy teaches organization design in the Executive MBA program at the DTU School of Business in Denmark and through Cornell University. She is a Resource Partner to the Center for Effective Organizations at the Marshall School of Business at USC and is a member of the i4cp Thought Leadership Consortium. She is an advisory board member for the Organization Design Forum and a board member of the Organization Design Community. She has also been appointed a Visiting Fellow to the government of Singapore for the 2018 – 2020. In 2018, she joined the board of [Educate!](#), a non-profit focused on secondary school curriculum reform in east Africa.

Amy is a co-author, with Greg Kesler, of the books *Bridging Organization Design and Performance: Five Ways to Activate a Global Operation Model* (2015) and *Leading Organization Design: How to Make Organization Design Decisions to Drive the Results You Want* (2010).

Amy partnered with Jay Galbraith to write *Designing Your Organization: Using the Star Model to Solve Five Critical Design Challenges* (2007) and with Jay Galbraith and Diane Downey to write *Designing Dynamic Organizations: A Hands-On Guide for Leaders at All Levels* (2002). Amy has published numerous articles and book chapters on the topics of organization design and talent management. She is also a past editor for the journal *People & Strategy*.

The organization design approach and tools Amy has developed with Jay Galbraith and Greg Kesler have become the standard internal design methodology used in dozens of major corporations around the world. In 2017, [LinkedIn](#) commissioned her to produce a series of organization design videos for their learning platform.

Amy began her career as a planner and Urban Fellow with New York City. She has a master's degree in City and Regional Planning from Cornell University. Amy lives in New York City.

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